# **Project Director Job Posting**

# Project Director, VIVO

DuraSpace is seeking a dynamic and entrepreneurial Project Director for the open source VIVO project (www.vivoweb.org), a world-wide community focused on creating software tools, ontologies, and services. The VIVO Project Director will have the opportunity to play a major role in a collaborative movement that will shape the future of research.

VIVO is an open source semantic web application for integrating and sharing information about researchers and their activities and outputs at a single institution while supporting discovery of related work and expertise across a distributed network of institutions.

The VIVO Project Director is a new, full-time position. The Project Director, accountable to the VIVO Executive Committee and employed by DuraSpace, will lead the VIVO community in accomplishing its goals by fulfilling the following responsibilities:

## **Primary Responsibilities**

#### Provide strategic vision

Work closely with the international VIVO community to develop and articulate a strategic vision for VIVO, conveying its value and impact

Guide the VIVO community in the development of near-term and long-term strategic

Help develop and gain support and participation among stakeholders for a business model that will sustain the work of the VIVO project

Actively promote VIVO and the wider cause of research discovery and access to the international scholarly community and other key stakeholders

Be an effective spokesperson for the project through outreach, public speaking, and advocacy.

#### Oversee operations

Build and oversee a dynamic and effective core team, augmented by contributors from collaborating institutions, government agencies, and commercial enterprises Oversee projects and staff to ensure timely implementation of products and services Plan and manage budgets, fundraising, and business operations such as managed services providing revenue for the project. Provide regular status and financial reports to the executive team, DuraSpace, and sponsors. Fund raising is especially important at this stage of VIVO's evolution

Seek out and engage in collaborations that will leverage resources and expertise for the advancement of the project.

## **Community Management**

International outreach to institutions, government organizations, sponsors, funding agencies, and others

With the Executive Committee and DuraSpace, solicit new institutional and corporate sponsors as well as providers of services to the VIVO community Help recruit new adopters and contributors.

### **Oversee Software Projects**

Help project leads to gather requirements, understand use cases, plan successful projects

Help prioritize work

Substantially contribute to and articulate the vision for the VIVO software and ontology and related applications

Help establish and communicate the long-term roadmap.

# **Marketing and Communications**

Key role in developing marketing strategy and materials for the project Key role in communications with stakeholders, contributors, sponsors, partners, serviceproviders, etc. Coordinate representation for VIVO community at key conferences and workshops.

### **Skills and Competencies**

# Required

A Masters degree with at least 7-10 years of progressively increasing responsibility in a research discipline and/or business, or equivalent work experience

Experience working with technology project teams; ability to communicate effectively with technical staff

Excellent management skills and demonstrated success managing teams working in disparate locations

Entrepreneurial skills, especially the ability to successfully promote innovative concepts and enroll stakeholders in new solutions

Strong ability to think and act strategically, and demonstrated success at bringing concepts to realization

Able to communicate effectively both in person and virtually using a variety of media and technologies.

#### **Preferred**

Experience working with VIVO

Experience in the areas of research discovery, collaboration, and open access Experience communicating with an international community of users, stakeholders, sponsors, and partners

Analytical skills in crafting successful funding and business models for innovative projects

Fund raising skills in a non-profit domain.

DuraSpace is a small not-for-profit organization providing leadership and innovation for open source technologies that promote durable, persistent access to our digital culture. We collaborate with academic, scientific, cultural, and technology communities by supporting projects and creating services to help ensure that current and future generations may discover and access our collective digital heritage.

DuraSpace is an equal opportunity employer. Non-traditional applicants are welcome. We offer health and retirement benefits. Salary is commensurate with experience. We are headquartered in the Boston MA area, but most of our employees work virtually and are located around the USA. We are a true believer in the virtual office and use a variety of online tools to facilitate our ability to work as a collaborative and collegial team. Extensive travel is expected for this position, both within the US and internationally.

To Apply: A cover letter is required for consideration for this position and should be attached as the first page of your resume. The cover letter should address your specific interest in the position, include your salary requirements, and outline skills and experience that directly relate to this position. Please email the cover letter and resume to vivojobs@duraspace.org.